



THE BANDWIDTH PARTNER PROGRAM

Technology Partners

For Global System Integrators (GSI), Consultants, and Managed Service Providers (MSP)

Every superhero needs a sidekick

As a member of the Bandwidth Partner Program, you'll join other leading technology partners and enterprise communications solutions so you can streamline integrations, extend your reach, and drive revenue.



GROWTH

Extend your reach and drive revenue in new markets with coverage in 65+ countries and full stack PSTN replacement in 38+.



FLEXIBILITY

Unlock incremental revenue with versatile sales engagement motions tailored to your route to market.



PROFITABILITY

Give your customers future-ready solutions with a program that grows with you, from joint GTM opportunities to funnel acceleration.

Trusted by leading MSPs and GSIs

“ Bandwidth’s global coverage, reliability, and proven results powering global cloud contact centers make Bandwidth a strong partner in our joint mission to help customers transform their businesses, grow revenue, and cut costs.



Matthew Ainsworth
Chief Revenue Officer
Miratech

What's included for Technology Partners

GROWTH OPPORTUNITIES

- Market Development Funds (MDF)
- A competitive recurring revenue share model
- Two-way lead generation opportunities

MARKETING RESOURCES

- 24/7 access to marketing content
- Marketing Campaign Playbook with co-marketing programs
- Customer success stories

TRAINING & EDUCATION

- On-demand Sales training program
- Live trainings with Global Channel Solutions Architect
- Sales training tools like presentations, sales guides, and data sheets

SERVICES

- Dedicated partner, customer success and marketing managers
- 24/7/365 support and network monitoring
- Access to compliance experts and resources
- Access to our Partner Hub

NETWORKING & EVENTS

- Joint webinar and sponsorship opportunities
- Partner Advisory Board membership (by invitation)
- Global channel partner meetings and other events
- Regional industry and partner events

Get started

For more information about our Partner Community, reach out to channelpartners@bandwidth.com.



**Benefits vary depending on partnership tier*